

Quarterly Operational Report

2015-2016 - Quarter 1

Publication data date: 09 July 2015

INTRODUCTION

Introduction

PhonepayPlus is the organisation that regulates phone-paid services in the UK. As a strategic regulator PhonepayPlus strives to clearly define to its stakeholders the key regulatory outcomes it looks to achieve and commits to report regularly on measures and key performance indicators which best demonstrate PhonepayPlus' effectiveness in meeting these.

PhonepayPlus looks to achieve the following outcomes:

Healthy market - a trusted and healthy market that can innovate, grow and is compliant with our Code of Practice

Drivers

- · The market attracts and retains new entrants
- · Market participants thrive in the market
- · Harm is dealt with appropriately, redress achieved and balance restored
- High levels of compliance in services specifically and the market overall
- PhonepayPlus regulation anticipates, understands and responds to market dynamics and business and commercial drivers

Consumer confidence - a market that informed consumers have trust and confidence in

Drivers

- Consumers understand how to use PRS services safely and appropriately
- · Consumers receive the PRS services as expected
- PhonepayPlus is accessible to those consumers who are seeking redress
- Complainants are satisfied with the service and redress provided by PhonepayPlus

Cost effective and proportionate - a regulator that is capable, cost effective and has the confidence of stakeholders

Drivers

- · Regulation is cost effective and makes best use of resources
- · Regulation is proportionate, effective and fair
- · Regulation is future proofed
- PhonepayPlus' internal capability is effective
- Stakeholders have confidence in the effectiveness and efficiency of the organisation

The following report provides information and metrics which look to track our progress and provide measures of success to judge our level of effectiveness in meeting our outcomes. The report is divided into four sections:

- 1. Market indicators
- 2. Key performance indicators
- 3. Management information
- 4. Tribunal information

This report is provided on a quarterly basis and is published on the PhonepayPlus website on or around the 15th of the month.

PhonepayPlus also periodically produces independent, external stakeholder and staff satisfaction surveys. The results of these surveys are considered an integral part of our key performance indicators providing a view from our key stakeholders on their satisfaction with the functions and services we provide, and our effectiveness as an employer in the view of our employees.



EXECUTIVE SUMMARY

Market

The market size in terms of organisations registered on the Registration Scheme declined by 3% compared to Quarter 4, at 2,637 providers. The overall total of registered providers is down by 5% compared to the latest forecast.

Outpayments figures for Quarter 4 2014/15 have been updated for this report. The Payforit definition has expanded to include all Operator billing platforms from Q1, 2014/15. This category has been renamed 'Operator billing'. In addition, a new category of Voice Shortcodes has been created. These were previously included in the Mobile category and therefore Mobile is not directly comparable year on year. Quarter 4 has seen a decrease on the previous quarter (down 12%) with increases in 087 (4%) and Operator billing (6%). There are decreases in Mobile (-18%), Landline (-21%), DQ (-15%) and Voice Shortcode (-14%). Compared to Quarter 4 2013/14 there is an overall decrease of 7% (Mobile down 20%, Landline down 22%, DQ down 27%, 087 down 25% and Operator billing up 116%). Cumulative outpayments 2014/15 compared to cumulative outpayments 2013/14 (i.e. Q1, 2, 3 and 4) are showing a decrease of -3.7%.

Consumers

Overall consumer contacts (complaints plus enquiries) are up 44% from 11.871 in Quarter 4 to 17.104 in Quarter 1. On average year to date, 38% of contacts are enquiries and 62% complaints. Complaint volumes in Quarter 1 are 47% up on Quarter 4 (10.620 compared to 7,249 in the previous quarter). Compared to the previous financial year to date, complaint volumes have doubled. Despite the higher number of complaints received, only 20% of complaints in Quarter 1 required escalation to an enforcement track (Track 1 or Track 2) with the remainder being closed without the need for investigation or subject to ongoing monitoring. 71% of complaints in Quarter 1 relate to SMS mobile and 23% to Operator Billing. The key drivers of complaints, identified through our market issues function, continue to relate to weekly and monthly competition and guiz services and services of an adult nature. We have recently seen a number of new competition services that are heavily marketed and generating a significant volume of contacts/complaints. We have not, however, identified any misleading affiliate marketing associated with these services and consumers are informed accordingly. PhonepayPlus convened a meeting of the 'rapid response team' in June (comprising of PhonepayPlus, AIME, the MBG and the Payforlt Management Group) in an attempt to agree measures to reduce the volume of these complaints. Changes to competition services billed through Payforit have already been introduced by the Payforit Management Group. PhonepayPlus is talking to the key providers of competition services to ensure the requirements within the recent compliance update we published in early June are adhered to.

Contacts to the call centre totalled over 16,000 for the quarter with 46% of these answered within the 30 second target. We have updated our IVR messages to ensure consumers have contacted the provider of the service before coming to PhonepayPlus and that they have the required information such as the number responsible for billing them to ensure we can effectively assist with their query. This resulted in a drop in the number of calls coming through in late June and early July. Number checker remains a popular tool (averaging 115,000 checks per quarter) and with a healthy return rate on valid checks of over 85%.

Compliance

46% of cases and complaints are attributable to the top 15 non compliant services. 89% of compliance advice requests have been answered within five working days and 636 due diligence reports have been requested this quarter.

Enforcement

The majority of cases requiring investigation have been progressed through informal tracks (62%) with 38% through formal tracks this year. 93.3% of cases are with Level 2 providers, 4.44% Level 1 providers and 2.22% Network operators. Formal investigations on average are heard at Tribunal in 16 weeks (on target) this year (compared to 18 weeks in 2014/15). 9 cases this financial year have been heard by the Tribunal with the majority of (relevant) cases considered serious or above. 83% of breaches and 100% of Track 2 cases were upheld. The cumulative fine collection rate for the financial year to date is 34% adjusted and 34% non-adjusted which is due to non-payment of fines by two providers who are being vigorously pursued though our debt recovery procedures and a specialist agency.



Description of this section

This section provides information on the premium rate market. The metrics included in this section, unlike those elsewhere in the report, are not an indicator of PhonepayPlus' performance but rather a view on the activity of the external market which PhonepayPlus regulates. Such information is seen as vital in providing an overall context to the regulator's effectiveness. The section includes information on the size of the market in terms of revenue outpayments, the number and type of industry participants providing premium rate services registered on the PhonepayPlus Registration Scheme and trends on volumes of complaints received from consumers and number checks made on services by consumers and industry.



Market size and composition

Number of registered organisations:

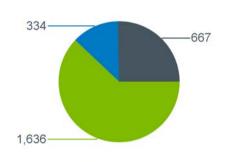
2,637

Quarterly view

1.1 Number of new registrations

| | 10k exempt | Charity | Payable | Total |
|----------------|---------------|---------|---------|-------|
| 2015-2016 - Q1 | 126 | 45 | 73 | 244 |
| 2014-2015 - Q4 | 180 | 43 | 82 | 305 |
| 2014-2015 - Q3 | 171 | 44 | 64 | 279 |
| 2014-2015 - Q2 | 181 | 50 | 63 | 294 |

1.2 Registered organisations total (to date)



*See legend below

Annual view

1.3 Number of new registrations



Comments

This market metric gives a view on whether the market size, in terms of organisations registered, is growing or declining. The number of registered organisations on the Registration Scheme declined by 3% (compared with Quarter 4 2014-15) and stands at 2,637 registrants with an average of 281 new registrants per quarter (over the past four quarters). The overall total of registered providers is 5% down compared to the latest forecasts. Total registrants are made up of 62% payable, 25% exempt due to revenue threshold and 13% charities.



Registration changes

Quarterly view

1.4 Number of organisations leaving the PRS market compared to new registrations

| | | Left the PRS market | | New registrations | Net |
|----------------|-------|------------------------|-------|----------------------|------|
| 2015-2016 - Q1 | 212 | 60 | 272 | 244 | -28 |
| 2014-2015 - Q4 | 293 | 71 | 364 | 305 | -59 |
| 2014-2015 - Q3 | 275 | 72 | 347 | 279 | -68 |
| 2014-2015 - Q2 | 339 | 160 | 499 | 294 | -205 |
| Tota | 1,119 | 363 | 1,482 | 1,122 | -360 |

Annual view

1.5 Net registrations per month



Comments

The net number of registrations (those joining the market minus those leaving the market) has been declining each quarter this year and in August, the peak renewal period, 113 registrants left the market (this is in comparison with 200 leaving in August 2013). The overall total of registered providers is 5% down on current forecasts.

The Quarter 1 de-registered figure is likely to increase over the course of the next quarter as organisations that do not renew have a 30 day window to do so.



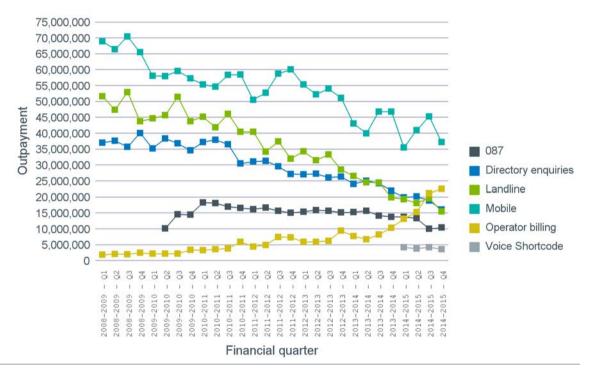
Market size and composition

Quarterly view

1.6 Outpayments by sector

| | 087 | Directory enquiries | Landline | Mobile | Operator billing | Voice Shortcode | Total |
|----------------|------------|---------------------|------------|------------|---------------------|--------------------|-------------|
| 2014-2015 - Q4 | 10,459,741 | 16,119,591 | 15,554,388 | 37,278,207 | 22,581,168 | 3,697,445 | 105,690,540 |
| 2014-2015 - Q3 | 10,073,656 | 18,984,654 | 19,669,608 | 45,333,296 | 21,222,793 | 4,286,871 | 119,570,878 |
| 2014-2015 - Q2 | 13,384,387 | 20,236,123 | 18,206,288 | 41,003,510 | 15,378,135 | 3,880,839 | 112,089,282 |
| 2014-2015 - Q1 | 13,856,016 | 19,970,783 | 19,376,757 | 35,593,309 | 13,224,919 | 4,217,788 | 106,239,572 |
| 2013-2014 - Q4 | 13,859,575 | 22,019,487 | 19,955,467 | 46,892,791 | 10,446,984 | | 113,174,304 |

1.7 Outpayments by sector



Comments

Outpayments figures for Quarter 4 2014/15 have been updated for this report. The Payforit definition has expanded to include all Operator billing platforms from Q1, 2014/15. This category has been renamed 'Operator billing'. In addition, a new category of Voice Shortcodes has been created. These were previously included in the Mobile category and therefore Mobile is not directly comparable year on year. Quarter 4 has seen a decrease on the previous quarter (down 12%) with increases in 087 (4%) and Operator billing (6%). There are decreases in Mobile (-18%), Landline (-21%), DQ (-15%) and Voice Shortcode (-14%). Compared to Quarter 4 2013/14 there is an overall decrease of 7% (Mobile down 20%, Landline down 22%, DQ down 27%, 087 down 25% and Operator billing up 118%). Cumulative outpayments 2014/15 compared to cumulative outpayments 2013/14 (i.e. Q1, 2, 3 and 4) are showing a decrease of -3.7%.



Market size and composition

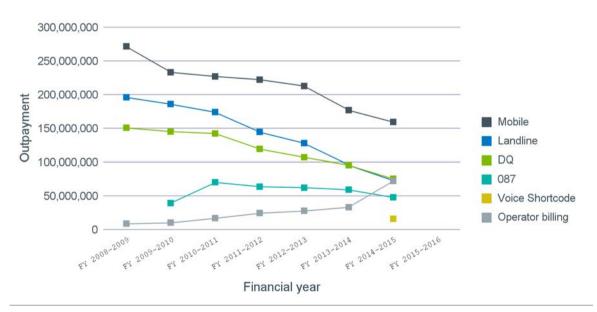
Annual view

1.8 Outpayments by sector *

| | Mobile | Landline | DQ | 087 | Voice Shortcode | Operator billing | Total |
|--------------|-------------|-------------|-------------|------------|--------------------|------------------|-------------|
| FY 2014-2015 | 159,208,322 | 72,807,041 | 75,311,151 | 47,773,800 | 16,082,943 | 72,407,015 | 443,590,272 |
| FY 2013-2014 | 176,905,844 | 95,689,021 | 95,617,864 | 59,218,884 | | 33,274,730 | 460,706,343 |
| FY 2012-2013 | 212,884,919 | 127,863,110 | 107,022,378 | 62,439,519 | | 27,704,566 | 537,914,492 |
| FY 2011-2012 | 222,371,371 | 144,378,889 | 119,325,005 | 63,843,734 | | 24,455,447 | 574,374,445 |
| FY 2010-2011 | 227,115,647 | 173,877,266 | 142,379,680 | 70,262,751 | | 16,864,696 | 630,500,040 |
| FY 2009-2010 | 233,242,977 | 185,860,805 | 145,256,594 | 39,335,439 | | 10,154,481 | 613,850,296 |

^{*} up on previous financial year down on previous financial year

1.9 Outpayments by sector



Comments

The financial year 2014-15 includes Quarter 4 figures.

Over the last financial year mobile outpayments decreased by 10% when compared to 2013-14. (Please note: new categories, e.g. Voice Shortcode, have been created that were previously included in the Mobile category and therefore Mobile is not directly comparable year on year.) Landline has decreased by 24%, DQ by 21% and 087 by 19%. Operator billing (including Payforit) outpayments increased by 118%. Overall the market declined 3.7%.

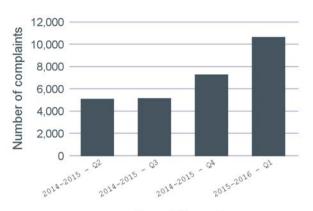


Complaint data

Monthly view

1.10 Number of complaints received

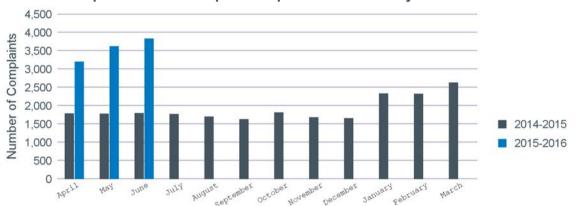
| Period | Complaints | Change |
|----------------|------------|--------|
| 2015-2016 - Q1 | 10,620 | 46.50% |
| 2014-2015 - Q4 | 7,249 | 41.75% |
| 2014-2015 - Q3 | 5,114 | 0.99% |
| 2014-2015 - Q2 | 5,064 | |



Complaint quarter

Annual view

1.11 Complaint trends compared to previous financial year



Complaint month

| Rolling year | Complaints | Up / Down | Financial year to date | Complaints | Up / Down |
|-----------------------|------------|-----------|------------------------|------------|-----------|
| July 2014 - June 2015 | 28,047 | 56.96% | 2015-2016 | 10,620 | 99.55% |
| July 2013 - June 2014 | 17,869 | | 2014-2015 | 5,322 | |

Comments

This market metric gives an indicator of overall regulatory effectiveness, consumer confidence and a view on market compliance and harm.

Overall consumer contacts (complaints plus enquiries) are up from 11,871 in Quarter 4 to 17,104 in Quarter 1. On average 65% of contacts are classified as complaints. Complaint volumes in Quarter 1 are 47% up on Quarter 4. Compared to the previous financial year to date, 2014-15 complaint volumes are up 100%, and 57% based on rolling year. The key drivers of complaints, identified through our market issues function, continue to relate to weekly and monthly competition and quiz services and services of an adult nature. We have recently seen a number of new competition services that are heavily marketed and generating a significant volume of contacts/complaints. We have not, however, identified any misleading affiliate marketing associated with these services and consumers are informed accordingly. PhonepayPlus convened a meeting of the 'rapid response team' in June (comprising of PhonepayPlus, AIME, the MBG and the Payforlt Management Group) in an attempt to agree measures to reduce the volume of these complaints. Changes to competition services billed through Payforit have already been introduced by the Payforit Management Group. PhonepayPlus is talking to the key providers of competition services to ensure the requirements within the recent compliance update we published in early June are adhered to.



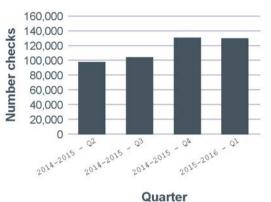
Number checker data

Quarterly view

1.12 Number of number checks

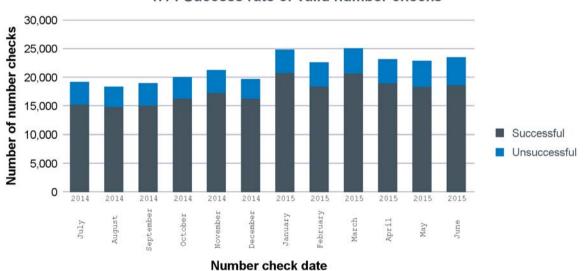
| Period | Number checks | Up/Down | Valid |
|----------------|---------------|---------|--------|
| 2015-2016 - Q1 | 129,190 | -0.97% | 69,331 |
| 2014-2015 - Q4 | 130,454 | 25.80% | 72,332 |
| 2014-2015 - Q3 | 103,696 | 6.69% | 60,741 |
| 2014-2015 - Q2 | 97,192 | | 56,249 |

1.13 Quarterly number checks



Annual view

1.14 Success rate of valid number checks



Comments

This market metric provides a measure of consumer engagement and an indicator of potential market harm. Numbers checked continues to average approximately 115,000 per quarter. Valid checks are those which return a recognised shortcode or 11-digit, fixed-line number and average 56% of the quarterly checks. The introduction of Captcha caused a slight decline in the number checks in Quarter 2 2014/15.



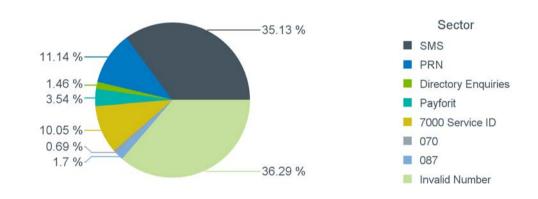
Number checker data

Annual View

Number checker success rate as percentages (financial year)



1.17 Number of number checks by sector (financial year)



Comments

The return rate for valid checks for SMS for the financial year to date is 88%. Fixed-line success rates on valid checks is 85%.



Description of this section

This section details PhonepayPlus's performance against key indicators. These are measures which have been identified as providing the best means to judge our achievement against our stated outcomes. The KPIs look to provide a view on how we perform against the key drivers of activity. These key drivers include how effective we are in delivering on the objectives of the Code of Practice in due diligence, risk management and control, the level of integration of the enforcement strategy, our ability to anticipate future developments, the level of consumer awareness and satisfaction with our service provision and our cost efficiency and internal capability. The measures include the level and types of formal to informal investigations undertaken, the timeliness of these investigations, a view over time of repeating offenders, and trends on the collection rates of fines and administrative charges levied.

In addition to the KPIs included in this report, PhonepayPlus also produces independent, external stakeholder and staff satisfaction surveys on a bi-annual basis. The results of these surveys are considered an integral part of our key performance indicators providing a view from our key stakeholders on their satisfaction with the functions and services we provide, and our effectiveness as an employer in the view of our employees.



Investigation cases by resolution type

Quarterly view

38.46% of the cases were formal investigations in this quarter.

2.1 Enforcement action type by case

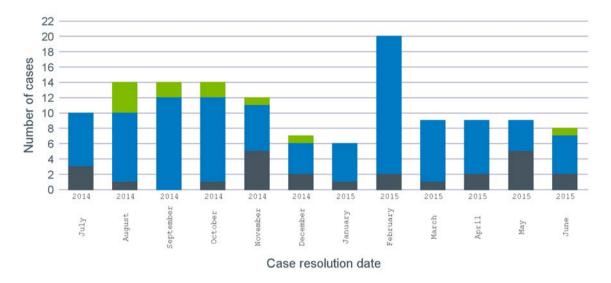


Quarter 1 FY 2015-2016

Annual view

38.46% of the cases were formal investigations in this financial year.

2.2 Enforcement action type by case



Comments

This KPI is the ratio of formal to informal cases. This provides a view on the level of harm in the market, the effectiveness of due diligence, risk assessment and control by providers, whether enforcement is providing a deterrent and the proportionality of the regulator in terms of dealing with harm appropriately, achieving redress and restoring balance. The graphs reflect cases fully resolved in the period. In Quarter 1 62% of cases were resolved informally. The majority of cases assessed and resolved in this financial year have been of a nature which require consideration under the Track 1 enforcement track.



Complaints by classification type

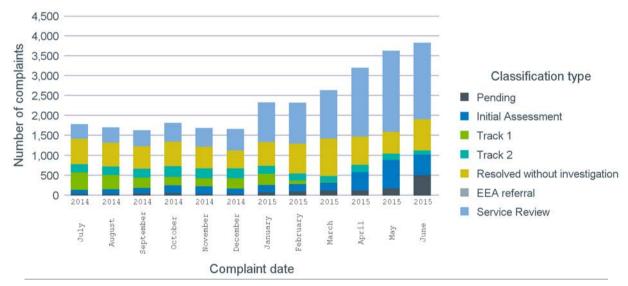
Quarterly view

2.3 Enforcement action type by complaint

| Created On Period | Classification type | Number of complaints | Percentage: |
|-------------------|--------------------------------|----------------------|-------------|
| 2015-2016 - Q1 | Pending | 765 | 7.21% |
| 2015-2016 - Q1 | Initial Assessment | 1,680 | 15.82% |
| 2015-2016 - Q1 | Track 1 | 9 | 0.08% |
| 2015-2016 - Q1 | Track 2 | 441 | 4.15% |
| 2015-2016 - Q1 | Resolved without investigation | 2,012 | 18.95% |
| 2015-2016 - Q1 | Service Review | 5,710 | 53.78% |
| | | Percentage: | 100.00% |

Annual view

2.4 Enforcement action type by complaint per month



Comments

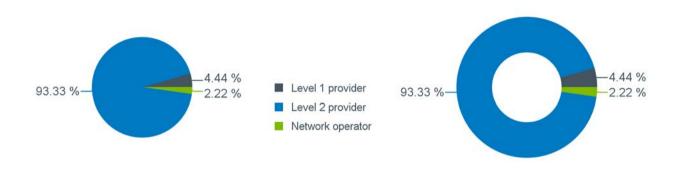
This KPI provides the breakdown of how complaints are classified and processed. This provides a further view on the potential levels of harm in the market and the proportionality of the regulator. 16% of complaints are currently under initial assessment (detailed service information being requested from the Level 1 or Level 2 providers as per paragraph 4.2.3 of the Code). 19% were resolved without the need for investigation and 54% are subject to ongoing monitoring. 0.1% have progressed to a Track 1 procedure and 4% to a formal investigation. The pending category includes the most recent month's complaints which are subject to initial information requests before they can be assessed, allocated and/or closed.



Investigation cases by provider

Quarterly view

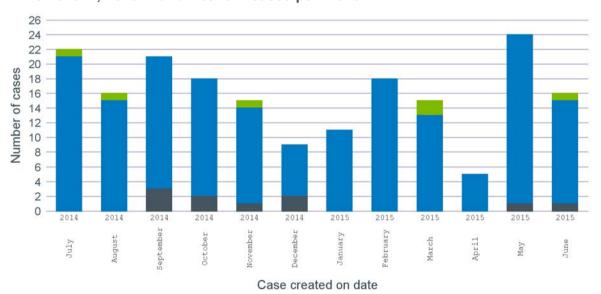
2.5 Level 1, Level 2 and Network cases



Quarter 1 FY 2015-2016

Annual view

2.6 Level 1, Level 2 and Network cases per month



Comments

This KPI provides the ratio of Level 1, Level 2 and Network operator cases (all cases either under initial assessment or informal or formal investigation). This provides a view to the effectiveness of due diligence, risk management and control by those further up the value-chain both in terms of the volumes of cases investigated against Level 1s for non effective due diligence risk assessment and control procedures and on the amount of Level 2 cases under formal investigation.



Track 2 cases to target

Quarterly view

2.7 Track 2 cases to target

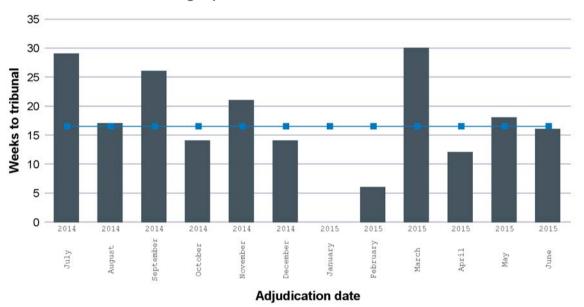
| | _ | | |
|----------------|-----------------|---------------------------|----|
| Period | Number of cases | Average weeks to tribunal | |
| 2015-2016 - Q1 | 3 | 3 | 16 |
| 2014-2015 - Q4 | 2 | 2 | 18 |
| 2014-2015 - Q3 | 10 |) | 17 |
| 2014-2015 - Q2 | 11 | | 23 |

The average weeks to tribunal for this financial year is:

16

Annual view

2.8 Track 2 cases to target per month



Comments

This KPI provides metrics on the timeliness of Track 2 cases to Tribunal which gives a view on the effectiveness of our enforcement action in preventing harm (playing also to the polluter pays principle) and so contributing to a healthy market. The indicator also comments on the performance of the Executive and gives a view on our cost effectiveness and use of resources.

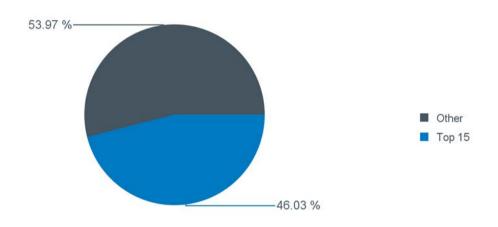
The average time to Tribunal for cases in Quarter 1 is 16 weeks and financial year to date is 16 (on target).



Top offenders

Annual view

2.13 Percentage of cases that the top 15 offenders are responsible for



| Top 15 offenders | Number of cases over the last four quarters |
|------------------|---|
| Top 15 | 17,111 |
| Other | 20,063 |

Comments

This KPI tracks the trends of top offenders to give a view on the effectiveness of due diligence risk management and control activity, our enforcement approach generally and specifically the effectiveness of sanctions as a deterrent for offenders.



Fines collection rates

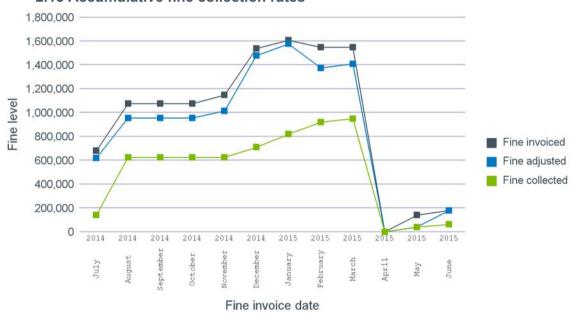
Quarterly view

2.14 Accumulative fine collection rates

| Period | Adjusted KPI | Non-adjusted KPI |
|----------------|--------------|------------------|
| 2015-2016 - Q1 | 34% | 6 34% |
| 2014-2015 - Q4 | 67% | 61% |
| 2014-2015 - Q3 | 48% | 46% |
| 2014-2015 - Q2 | 65% | 6 58% |

Annual view

2.15 Accumulative fine collection rates



Comments

This KPI is the accumulative actual collected fines over total fines invoiced and the adjusted measure of the collection rate discounted for fine income which is suspended, deferred or not yet due. This KPI gives a view on the effectiveness of the polluter pays principle and PhonepayPlus' internal effectiveness in debt collection procedures.

The cumulative fine collection rate for the financial year to date is 34% adjusted and 34% non-adjusted. The outstanding debt totals £117,918 and relates to two providers. These, and all outstanding fines from the last financial year, are being vigorously pursued through our debt recovery procedures which include consideration of all appropriate recovery and enforcement activity and referral to our debt recovery specialist agency.



Administration charges collection rate

Quarterly view

2.16 Administration charge collection rates

| Period | Adjusted KPI | Non-adjusted KPI |
|----------------|--------------|------------------|
| 2015-2016 - Q1 | 89% | 79% |
| 2014-2015 - Q4 | 61% | 51% |
| 2014-2015 - Q3 | 41% | 39% |
| 2014-2015 - Q2 | 53% | 48% |

Annual view

2.17 Administration charge collection rates



Comments

This KPI is the accumulative actual collected administration charges over total administration charges invoiced and the adjusted measure of the collection rate discounted for administration income which is suspended, deferred or not yet due. This KPI gives a view on the effectiveness of the polluter pays principle and PhonepayPlus' internal effectiveness in debt collection procedures. Administration charge collection rates for the financial year stand at 89% adjusted and 79% non-adjusted.



Description of this section

This section includes a range of key management information metrics and targets which produce a view on activity levels and which demonstrate the effectiveness of our delivery across our core operational functions. These measures include a view on volumes processed, inputs and outputs and timeliness and efficiency in the key business functions. The section includes information on timeliness of processing of informal complaint resolution to target, formal case management targets and volume and efficiency across prior permissions, compliance advice and industry and consumer enquiry call management.



Track 1 cases to target

Quarterly view

3.1 Track 1 cases to target (42 days)

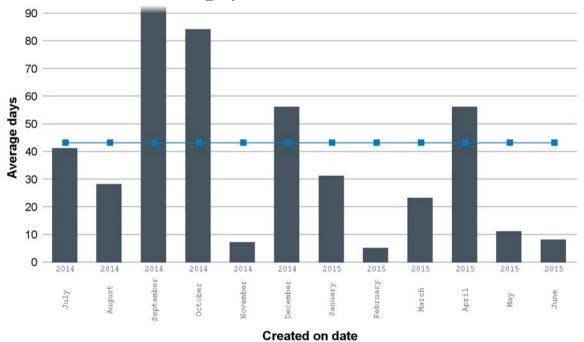
| Period | Number of cases | | Average length (days) |
|--------------|-----------------|----|-----------------------|
| 2015-2016 Q1 | 10 | 10 | 18 |
| 2014-2015 Q4 | 18 | 18 | 24 |
| 2014-2015 Q3 | 24 | 24 | 67 |
| 2014-2015 Q2 | 38 | 38 | 69 |

The average days to complete Track 1 cases for this financial year is:

18

Annual View

3.2 Track 1 cases to target per month



Comments

The average duration for Track 1 cases over the financial year is 18 days. For any period average days duration is only finalised when there are no remaining open Track 1 cases for that period.

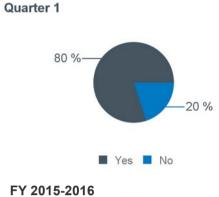


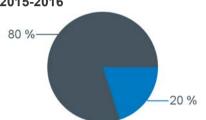
Track 1 cases to target

Monthly view

3.3 Track 1 cases to target

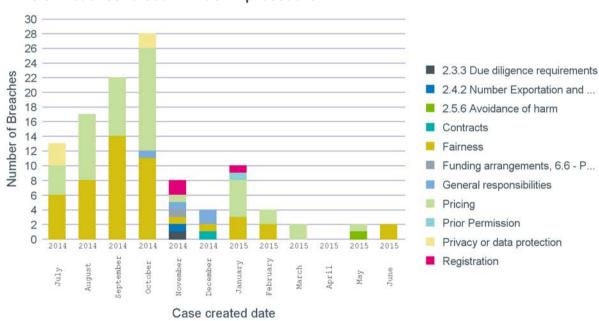
| Period | Target met N | umber of cases | Percentage |
|--------------|--------------|----------------|------------|
| 2015-2016 Q1 | Yes | 8 | 80.00% |
| 2015-2016 Q1 | No | 2 | 20.00% |
| 2014-2015 Q4 | Yes | 13 | 72.22% |
| 2014-2015 Q4 | No | 5 | 27.78% |
| 2014-2015 Q3 | Yes | 14 | 58.33% |
| 2014-2015 Q3 | No | 10 | 41.67% |
| 2014-2015 Q2 | Yes | 16 | 42.11% |
| 2014-2015 Q2 | No | 22 | 57.89% |





Annual View

3.5 Breaches raised in Track 1 procedure



Comments

80% of closed Track 1 cases for the financial year were processed within target. The majority of breaches raised under this procedure relates to pricing issues. For any period the percentage to target is only finalised when there are no remaining open Track 1 cases for that period.



Actionable and non-actionable complaints

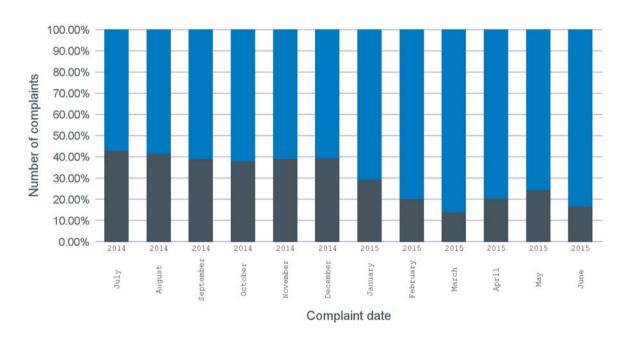
Quarterly view

3.6 Actionable and non-actionable complaints as percentage of total



Annual View

3.7 Actionable and non-actionable complaints per month



Comments

20% of complaints in Quarter 1 and 20% financial year to date required escalation to an enforcement track (Track 1 or 2). The remainder have either been closed without the need for investigation, are subject to ongoing monitoring or have not yet been allocated awaiting provider information.



Complaints by sector

Quarterly view

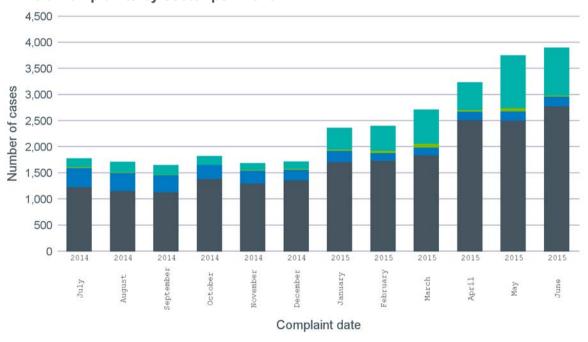
3.8 Complaints by sector as percentage of total



Quarter 1 FY 2015-2016

Annual View

3.9 Complaints by sector per month



Comments

71% of complaints in Quarter 1 and 71% financial year to date related to the SMS mobile sector. The Payforit definition has now expanded to include all operator billing platforms. This category has been renamed 'Operator billing'.



Suspension of services

Quarterly view

3.10 Percentage of adjudicated cases with suspensions

| Period | Suspension | Cases | Р | ercentage |
|----------------|------------|-------|---|-----------|
| 2015-2016 - Q1 | No | | 6 | 100.00% |
| 2014-2015 - Q4 | No | | 1 | 100.00% |
| 2014-2015 - Q3 | No | | 7 | 100.00% |
| 2014-2015 - Q2 | No | | 4 | 100.00% |

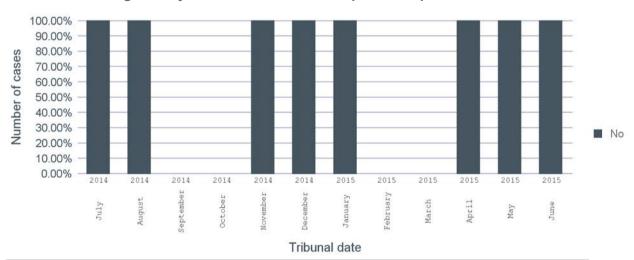


FY 2015-2016



Annual view

3.11 Percentage of adjudicated cases with suspensions per month



Comments

Suspensions and withhold directions are applied in accordance with the Code.



Withholds

No Yes

Quarterly view

3.12 Percentage of adjudicated cases with withholds

| Period | Withholds | Cases | Percentage | Quarter 1 |
|----------------|-----------|-------|------------|--|
| 2015-2016 - Q1 | Yes | 2 | 33.33% | |
| 2015-2016 - Q1 | No | 4 | 66.67% | 66.67 % |
| 2014-2015 - Q4 | Yes | 0 | 0.00% | |
| 2014-2015 - Q4 | No | 1 | 100.00% | 33.33 % |
| 2014-2015 - Q3 | Yes | 0 | 0.00% | ACCUMANCE OF THE PARTY OF THE P |
| 2014-2015 - Q3 | No | 7 | 100.00% | FY 2015-2016 |
| 2014-2015 - Q2 | Yes | 1 | 25.00% | |
| 2014-2015 - Q2 | No | 3 | 75.00% | 66 67 9/ |
| | | | | 66.67 % |

Annual view

3.13 Percentage of adjudicated cases with withholds per month



Comments

Suspensions and withhold directions are applied in accordance with the Code.



Prior permissions

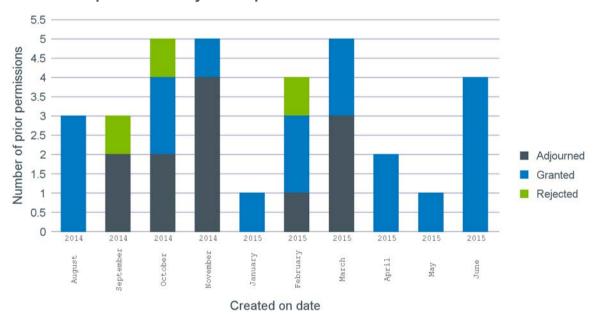
Quarterly view

3.14 Prior permissions by status

| Period | New | Granted | Trial | Rejected | Adjourn | ed Inactive | Tota | al Average week | (S |
|----------------|-----|---------|-------|----------|---------|-------------|------|-----------------|----|
| 2015-2016 - Q1 | | 0 | 7 | 0 | 0 | 0 | 0 | 7 | 3 |
| 2014-2015 - Q4 | | 0 | 5 | 0 | 1 | 4 | 0 | 10 | 7 |
| 2014-2015 - Q3 | | 0 | 3 | 0 | 1 | 6 | 0 | 10 | 11 |
| 2014-2015 - Q2 | | 0 | 3 | 0 | 1 | 2 | 0 | 6 | 8 |

Annual view

3.15 Prior permissions by status per month



Comments

Prior permission applications are processed by the Executive but in some cases require referral to the Board (or its subcommittee). For any quarter, average days duration is only finalised when there are no remaining open prior permissions (in table 3.14: 'New'). On average valid applications were processed in 3 weeks in Quarter 1.

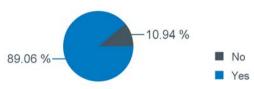


Compliance advice

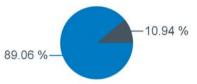
Quarterly view

3.16 Number of compliance advice requests answered within 5 working days

| Period | Target Met | Number of requests | Percentage | Quarter 1 |
|----------------|---------------|--------------------|------------|-----------|
| 2015-2016 - Q1 | Yes | 456 | 89.0 | 6% |
| 2015-2016 - Q1 | No | 56 | 10.9 |)4% |
| 2014-2015 - Q4 | Yes | 425 | 94.2 | 89.06 %— |
| 2014-2015 - Q4 | No | 26 | 5.7 | 76% |
| 2014-2015 - Q3 | Yes | 337 | 88.9 | 2% |
| 2014-2015 - Q3 | No | 42 | 11.0 | |
| 2014-2015 - Q2 | Yes | 269 | 87.6 | FY 2015-2 |
| 2014-2015 - Q2 | No | 38 | 12.3 | 38% |

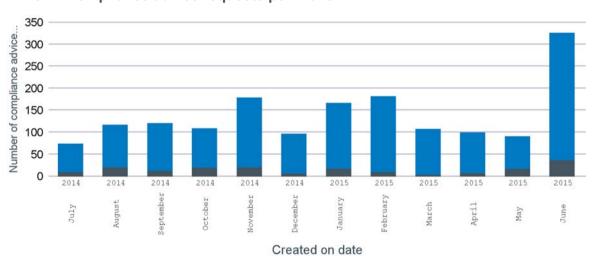


FY 2015-2016



Annual view

3.17 Compliance advice requests per month



Comments

89% of requests for the financial year to date are answered within 5 working days.



Consumer enquires

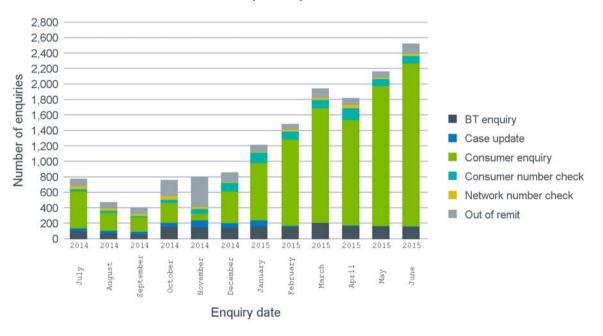
Quarterly view

3.18 Number of consumer enquiries

| Period | BT enquiry | | Consumer | number | | Out of remit | Γotal |
|----------------|------------|-----|----------|--------|-----|-----------------|--------|
| 2015-2016 - Q1 | 438 | 33 | 5,280 | 341 | 90 | 302 | 6,484 |
| 2014-2015 - Q4 | 494 | 95 | 3,337 | 342 | 68 | 286 | 4,622 |
| 2014-2015 - Q3 | 423 | 198 | 749 | 218 | 89 | 727 | 2,404 |
| 2014-2015 - Q2 | 199 | 108 | 888 | 75 | 104 | 263 | 1,637 |
| Total | 1,554 | 434 | 10,254 | 976 | 351 | 1,578 | 15,147 |

Annual view

3.19 Number of consumer enquiries per month



Comments

There was a continued decline in the volume of enquires received up until Quarter 2 2014-15, but in Quarter 3 and 4, enquiry volumes rose sharply, and this continues to rise in Quarter 1 2015-16. We will continue to monitor this closely to identify the underlying reasons for this.



Due diligence

Quarterly view

3.20 Number of due diligence requests

| Period | Unique checks | Requesting Orgs | Target Orgs |
|----------------|---------------|-----------------|-------------|
| 2015-2016 - Q1 | 636 | 82 | 436 |
| 2014-2015 - Q4 | 710 | 89 | 491 |
| 2014-2015 - Q3 | 677 | 86 | 458 |
| 2014-2015 - Q2 | 1,049 | 105 | 742 |

Annual view

3.21 Number of due diligence requests per month



Comments

On average 768 due diligence reports are requested each quarter by 91 organisations.

Call centre data

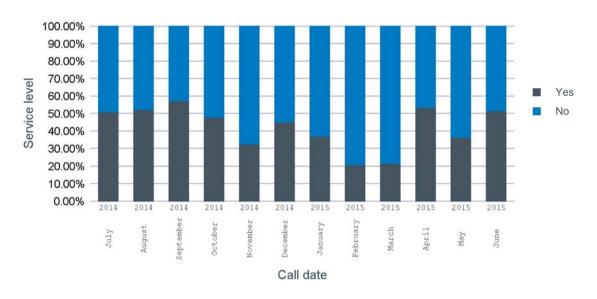
Quarterly view

3.22 Calls and service level

| Period | Incoming calls | Calls abandoned | Calls answered | Calls served in time | | Answered within 30 sec |
|----------------|----------------|--------------------|-------------------|----------------------|--------|---------------------------|
| 2015-2016 - Q1 | 16,035 | 2,482 | 13,553 | 6,296 | 84.52% | 46.45% |
| 2014-2015 - Q4 | 12,374 | 3,949 | 8,425 | 2,218 | 68.09% | 26.33% |
| 2014-2015 - Q3 | 7,952 | 1,552 | 6,400 | 2,660 | 80.48% | 41.56% |
| 2014-2015 - Q2 | 6,846 | 1,131 | 5,715 | 3,038 | 83.48% | 53.16% |
| | | | | | 84.52% | 6 46.45% |

Annual view

3.23 Answered service level per month (served in time / answered)



Comments

On average 10,800 contacts are made to the call centre each quarter and the number has been rising. In Quarter 1 service level to answer calls within 30 seconds was below target (80%) at 46%. Levels of calls abandoned this quarter 15% against a target of 5%. We have updated our IVR messages to ensure consumers have contacted the provider of the service before coming to PhonepayPlus and that they have the required information such as the number responsible for billing them to ensure we can effectively assist with their query. This resulted in a drop in the number of calls coming through in late June and early July. Meeting the KPI continues to be challenging however we are closely reviewing and managing resource allocation on a weekly basis to ensure the best service is offered.



Description of this section

This section provides information about those cases which have been put to the Tribunal, the body which hears and adjudicates on cases against premium rate providers that PhonepayPlus suspects to be in breach of its Code of Practice. The section includes volumes of cases heard and the severity of the cases and breaches upheld.

Further detail on the cases heard and the formal record of the hearings can be found on the PhonepayPlus website http://www.phonepayplus.org.uk/For-Business/Tribunals.aspx



Number of cases heard at tribunal

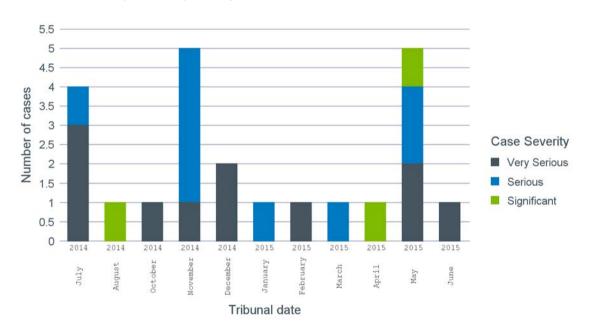
Quarterly view

4.1 Number of cases heard at Tribunal

| Period | Tribunals | Track 2 | Breach of Sanctions | Emergency Procedure | Naming Case | By consent | Review | DDRAC | Oral hearing | Total | |
|----------------|-----------|---------|------------------------|------------------------|----------------|---------------|--------|-------|-----------------|-------|----|
| 2015-2016 - Q1 | : | 5 | 5 | 2 | 0 | 1 | 1 | 0 | 0 | 0 | 9 |
| 2014-2015 - Q4 | 2 | 2 | | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 3 |
| 2014-2015 - Q3 | (| 6 | 5 | 1 | 0 | 4 | 2 | 0 | 0 | 0 | 12 |
| 2014-2015 - Q2 | | 5 | 4 | 1 | 0 | 6 | 0 | 0 | 0 | 0 | 11 |

Annual view

4.2 Cases by severity rating



Comments

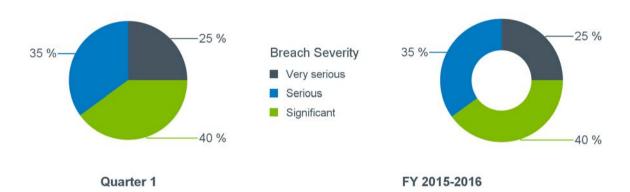
On average 9 cases are heard at adjudication per quarter. The majority of (relevant) cases are determined to have a severity rating of 'serious' or above by the Tribunal.



Upheld breaches by severity

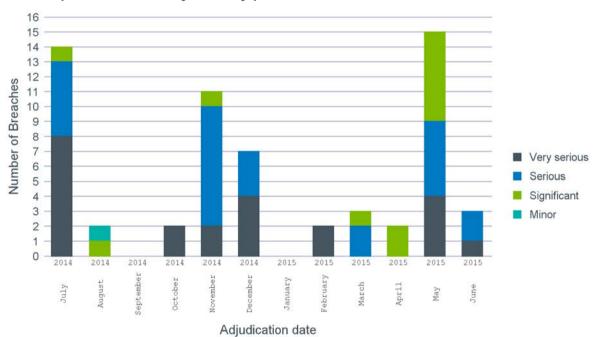
Quarterly view

4.3 Upheld breaches by severity as percentages



Annual view

4.4 Upheld breaches by severity per month



Comments

In Quarter 1, 60%, and financial year to date 60% of breaches found by the Tribunal were considered serious or above.



Breaches by status

Quarterly view

4.5 Breaches by status as percentages

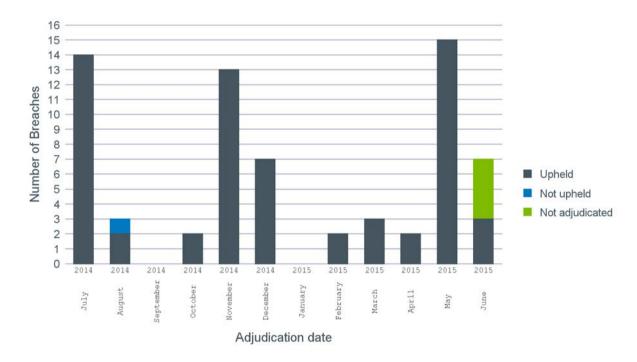


Quarter 1

FY 2015-2016

Annual view

4.6 Breaches by status per month



Comments

83% of breaches brought by the Executive were upheld in Quarter 1 and 83% financial year to date. 100% of cases were upheld.



ADDITIONAL INFORMATION

Complaints summary

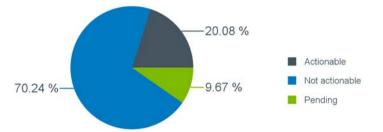
Annual View

Consumer contacts

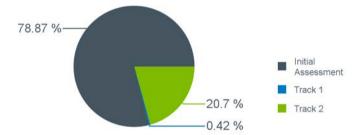
| Created on FY | Complaints | Enquiries | Total | |
|---------------|------------|-----------|-------|--------|
| 2015 | 62% | , 0 | 38% | 17,104 |

Complaints

| Status | Precentage |
|----------------|------------|
| Actionable | 20% |
| Not actionable | 70% |
| Pending | 10% |



Actionable complaints



| Classification | Percentage | | |
|--------------------|------------|--|--|
| Initial Assessment | 79% | | |
| Track 1 | 0.4% | | |
| Track 2 | 21% | | |

Not actionable complaints

| Classification | Percentage | No evidence of breach / Not | 92.16 %— | | |
|-----------------------|------------|------------------------------|----------|--|---------|
| No evidence of breach | 92% | actionable Not within remit | | | |
| Not within remit | 8% | / Not actionable | | | 7.54 // |
| Not within remit | 8% | | | | |

Comments

This consolidated complaints summary brings together top line complaint and enquiry data from throughout the report into one view for ease of reference.